**Place Your Company Logo Here**

**Change header to your phone #**

**May 2020**

Place your **Business Contact Info Here**

Add Another **UniqueSellingPoint**

(for example: Appointments available Afternoons & Saturdays!)

State why this USP benefits the agent and the buyer!

CALL TODAY!

1-800-XXX-XXXX

(Change to your #)

Visit our Website:

www.CompanyWebsite.com

**FHA 203k Loan: Getting to the table**

**203k Loan Process**

**THREE Phases = ONE Happy Borrower**

1. **Before Borrower Signs Agreement**

After they have chosen their new home

1. **Before Ordering the Appraisal**

The consulting process will determine what the appraiser will use to determine value

1. **Before the Borrower/Contractor’s First Draw**

A properly executed first draw sets the tone of the entire process –last impressions are lasting impressions

**Your borrower needs a 203k loan…**

**What comes first?**

1. Clearly establish borrower’s goals/needs?
2. Connect the borrower with the FHA Consultant BEFORE they order ANY inspections.
3. Get a clear understanding of the condition of the home.
4. Determine the borrower’s margin for extra costs and repairs?

**Would you like to learn more about FHA 203k Loans and how it can help you close more deals?**

As a certified consultant with the National Association of FHA Consultants “NAFHAC” I am qualified and equipped to provide an educational presentation on 203k’s. Give me a call at {Phone number}.

**Together we can…**

A close up of a sign

Description automatically generated

**Why Use (Your Business Name Here)?**

(Put in a series of reasons why agents should hand out your brochure) for example:

* 203k Helps Save The Deal
* Certified 203k NAFHAC Rehab Consultant
* Senior Home Inspector
* 20+ Years’ Experience in Building Inspections
* Experienced Customer Service Agents

CALL 1-800-XXX-XXXX

or

EMAIL *info@yourbusinessname.com*



**BEFORE…**

**&**

**AFTER!**

**B**

**AFTER**